



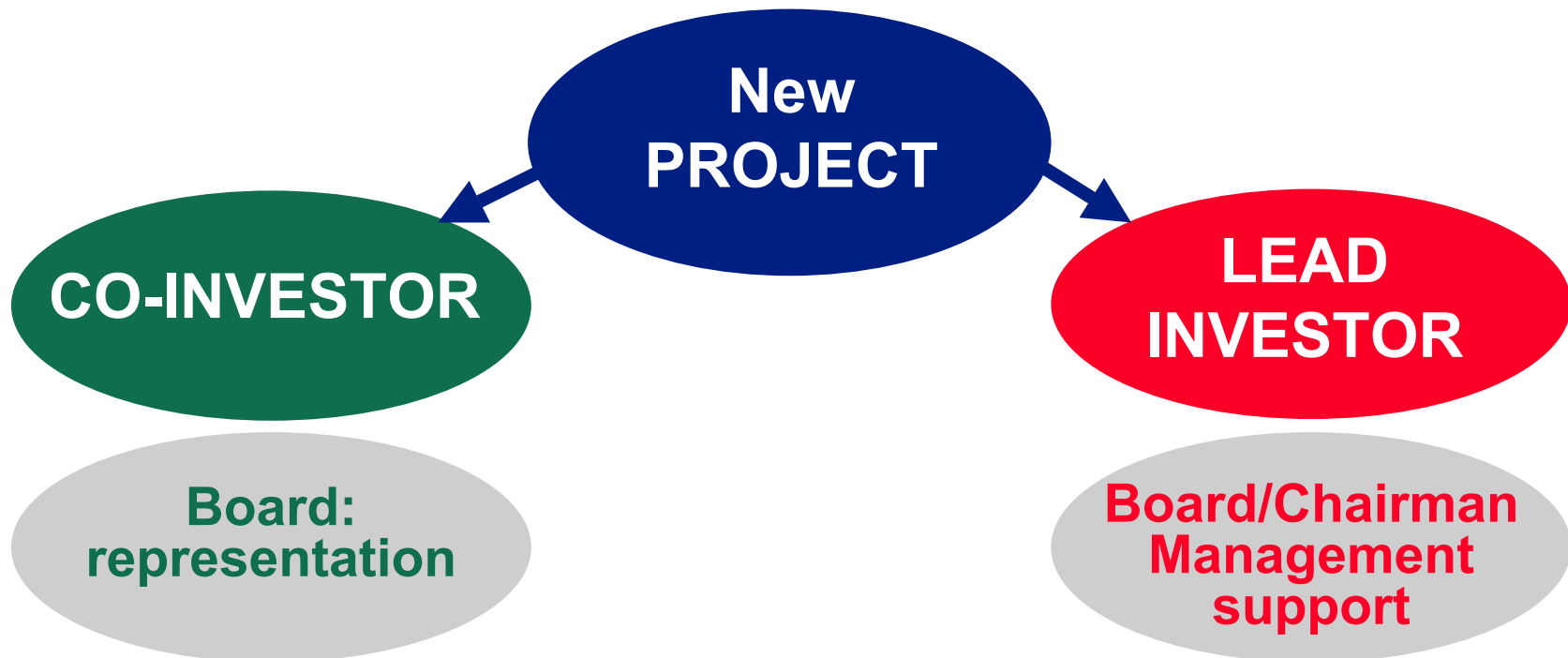
**Quartona**  
**– a solid and experienced partner**  
**with professional ambitions for**  
**business in the Baltic sea region.**

**Quartona Ltd is a private equity and business development company, focusing on promising small and medium size growth companies in the Nordic and Baltic markets.**

## Main topics for potential investments:



# Quartona – participation possibilities



# Quartona's investment policy:

- **Investment in companies where Quartona can create added value**
- **Equity investments in growth phase companies with committed management and a proven business idea**
- **Both majority and minority holdings are possible**
- **Investment opportunities as part of consolidation and merger processes with identified business drivers**
- **Size of investment: EUR 200.000 – 500.000**
- **Target return (IRR) 20 – 30% p.a.**
- **Exit in 4 – 6 years through IPO or trade sale**

# Investments in early growth face companies



Timeframe • emerging business

## **Why collaborate with Quartona?**

**You will get  
experienced PEOPLE  
with high involvement  
adding value**

## **An outstanding group of people joined their forces to acquire and develop growth businesses**

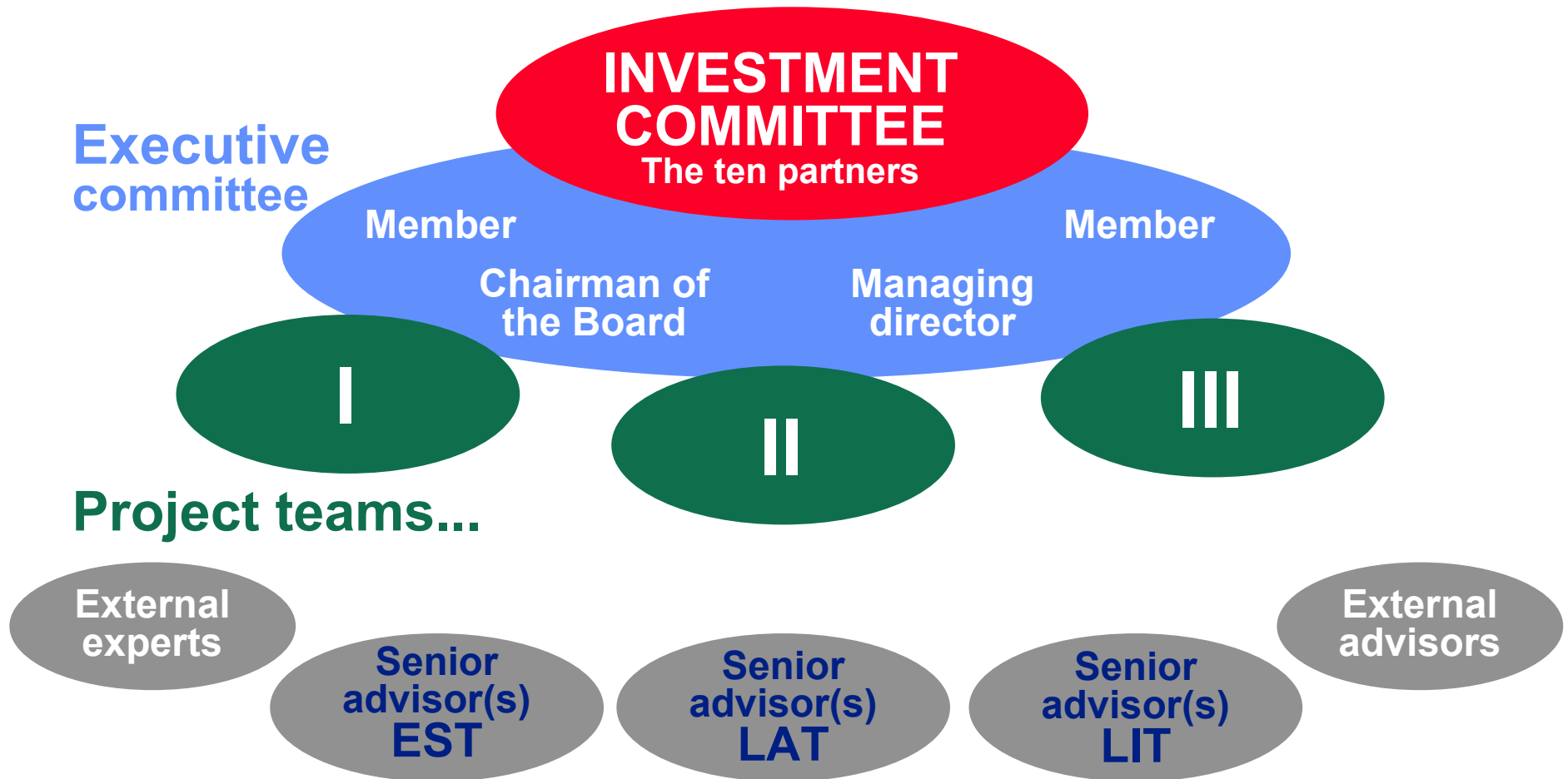
- **Highly networked individuals committed to invest and to provide their competencies**
- **Wide experience from various industries globally**
- **Deep managerial understanding of various businesses**
- **Specific references of mergers and acquisitions**

## Partners



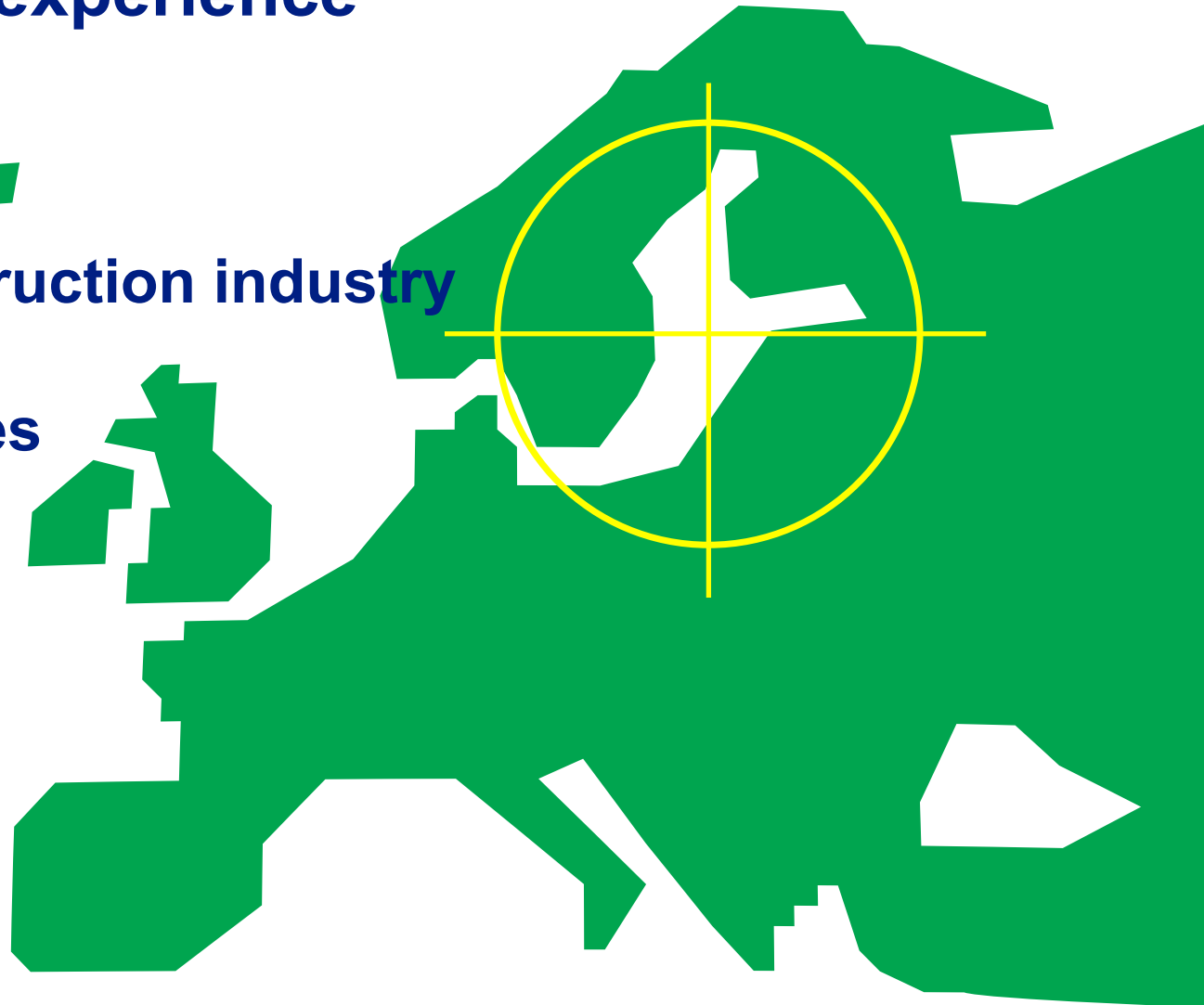
- **Arno Adlivankin**
- **Morten Ahlström** Chairman of the Board, Executive committee
- **Gunnar Björkstén** Executive committee
- **Karl Grotenfelt**
- **Ernst Gylfe**
- **Lars-Olof Hammarén**
- **Christer Sigmundt** Managing Director, Executive committee
- **Jens Stormbom**
- **Henrik Strömberg** Executive committee
- **Martin Uunila** Executive committee

# How Quartona operates



## Areas of industry experience

- **Building and construction industry**
- **Bio-Tech**
- **Electrical appliances**
- **FMCG**
- **Food industry**
- **Office equipment**
- **Real estate**



# Partners



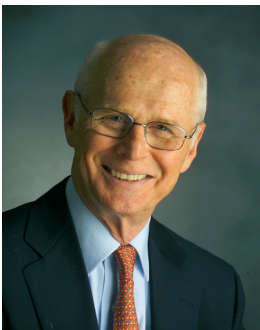
## Mr. Arno Adlivankin

Counsellor of Commerce. Management and leadership studies at IMD (PED), Lausanne, Switzerland. Finnish and U.S. citizenship. Many years' experience in the USA in sales, marketing and as managing director. Several executive positions at Karl Fazer Oy, e.g. in charge of marketing and sales, business development and international operations. Chief Executive Officer of JCDecaux Finland. Chairman of the Board of Helsinki Fair Ltd. and the Outdoor Association of Finland.



## Mr. Morten Ahlström, Chairman of the Board

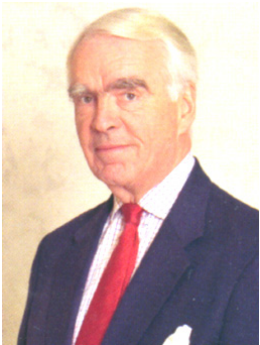
Masters degree in Business Administration.  
Several positions in strategy, finance and management within the Ahlstrom Corporation. Managing director, Sweden and initiator to the merger with LK to form LEXEL AS, Nordic leader in electrical appliances, divested to SchneiderGroup S/A. Chairman of the Board of Ahlström Capital.



## Mr. Gunnar Björkstén

Masters degree in Business Administration.  
Started his career in Helsinki. Moved 1972 to the Continent. Founded and run the SOFINN group of companies specialized in the introduction, marketing and development of Finnish Hi-Tech. Extensive experience from working with the Pharma and Biotech Industries. Speciality: Business development and finance.

# Partners



## Mr. Karl Grotenfelt

Attorney-at-Law. LL.M.

Several positions within Ahlstrom Corporation, i.e. head of legal department, Boardmember. Founder and developer of Famigro / Järvikylä agricultural products. Chairman of the Board of Navarino and Maximedia, divested to JCDecaux S/A. Boardmember of Ahlström Capital, and UPM and Fiskars, both listed at the Helsinki Stock exchange.



## Mr. Ernst Gylfe

Masters degree in Engineering from the Eidgenössische Technische Hochschule Zürich. Extensive involvement in real estate business. Chairman of the board of NovitaOy textiles. Boardmember of Fennia Insurance, Fennia Life and Fennia Pension. Boardmember of Tallberg RealEstate oyj, listed at the Helsinki Stock exchange. Chairman of the Board of Neovius Oy. Chairman of the Board of Ergy Real Estate Oy.



## Mr. Lars-Olof Hammarén

M.Sc. (Engineering) in Sweden.

Wide experience from advertising and communication, FMCO, construction, woodworks. Founder and owner of Restaurant Carusel in Helsinki. Boardmember of Aktia Bank (previously of Kyro and Technomen, both listed at the Helsinki Stock exchange).



## **Mr. Christer Sigmundt, Managing Director**

**Studied Political Science at Åbo Akademi University, Business Administration at the University of Zürich and International Management at Harvard Business School. Co-owner and Managing Director of several office and computer equipment distributors, divested to Ricoh Corp. and Esselte Corp. Country Manager for Esselte and Board Member of the Finnish Office Equipment Association. Co-owner and Board Member of various U.S companies helping them to raise funds and promote their products in Europe. Advisory Board Member for Polytech University's \$ 30 million Poly Venture Fund.**



## **Mr. Jens Stormbom**

**Engineer in Chemistry, Studied Brewing technologies in Technische Hochschule München, Fakultät Brauwesen. Experience from financial leasing and stock investment companies. Technical director of family owned brewery Lapin Kulta Oy. Founder of Hi-Tech biotechnology company Finnzymes Oy and Chairman of the board.**



## Mr. Henrik Strömberg

**Masters degree in Business Administration, Graphic designer.**

**Experience as European co-ordinator. Co-operation with global organisations on strategic development, profile building and branding, external and internal communication.**

**Numerous creations of names, logotypes, trademarks and complete Corporate Identity-programmes including implementation on national and international level.**



## Mr. Martin Uunila

**Masters degree in Business Administration.**

**Management and leadership studies at IMD (PED), Lausanne, Switzerland. Experience from sales and marketing and international operations as Marketing director at Karl Fazer Oy, Managing director at Fazer Bröd Ab, Managing director at Casco Nobel Oy, global Division president at Casco Nobel and global Vice president marketing at Akzo Nobel (the world's largest coatings company).**

## **All partners of Quartona stand for**

- **long entrepreneurial backgrounds**
- **extensive international business experiences**
- **proven strategic and structural business know-how.**

## Contacts:

### **QUARTONA LTD**

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**Urgent calls:**

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**[www.quartona.com](http://www.quartona.com)**